



UNIwersYTET WARSZAWSKI  
**Warszawski Ośrodek Ekonomii Ekologicznej**



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# Value of Transboundary Nature Protected Areas Situated near the EU Outer Borders (TRANPAREA project)

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Narodowe Centrum  
Badań i Rozwoju



# Motivation

**Transboundary Nature Protected Areas (TNPA)** – contiguous natural complexes, artificially divided with the state borders, protected on the every side of the border

- 188 TNPA in 112 countries  $S=3.2$  mio sq.km ( $\cong$ India), 17% of total PAs' (Chester, 2008)
- Significant scientific and popular literature in natural disciplines
- Scarce literature in economics (Busch, 2007) including empirical studies
- Idea of passive protection
- Białowieża/Biełavieskaja Pušča



# Are TNPAs **international public goods**?

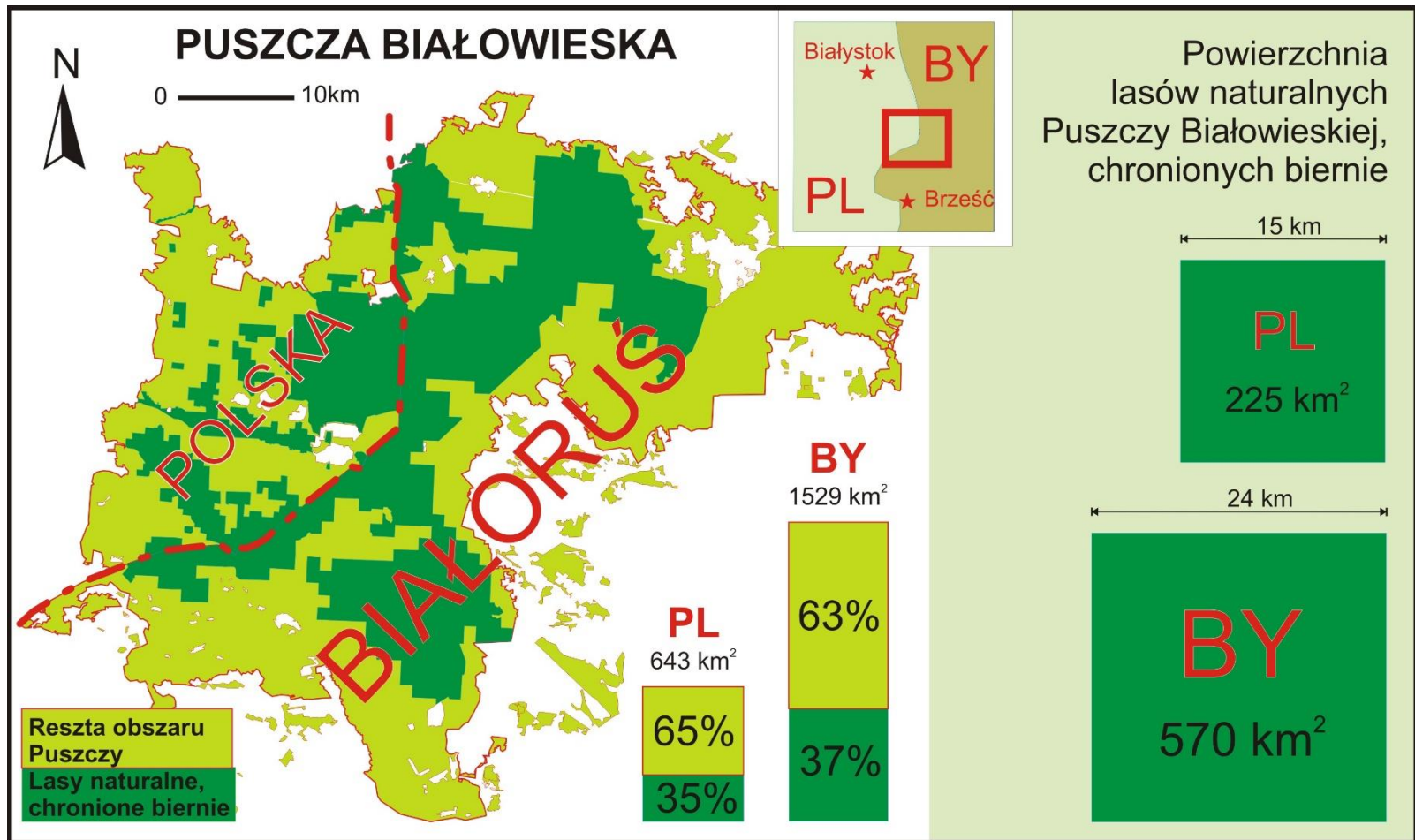
- Natural sciences: definitely
- Economics: far from trivial
  - Non-exclusion principle applies;
  - Non-rivalry principle applies;
  - Not being sold out or exchanged on regular markets  
=> no market prices for them exist.

Many natural goods theoretically qualify for being the international public goods...

...but empirical evidence is needed if the theory is consistent with people's real preferences.



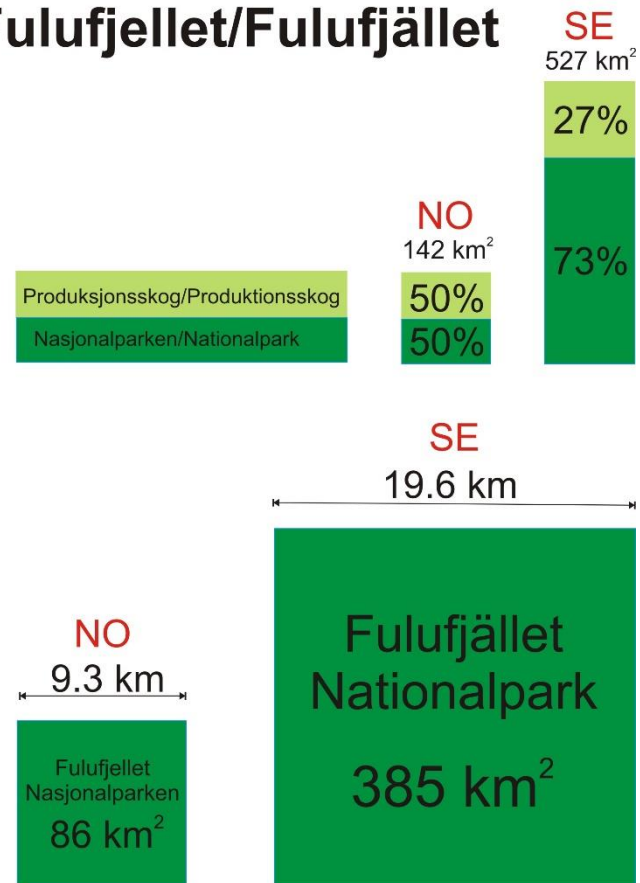
# Study sites: Białowieża/Biełavieskaja Pušča



# Study sites: Fulufjellet/Fulufjället

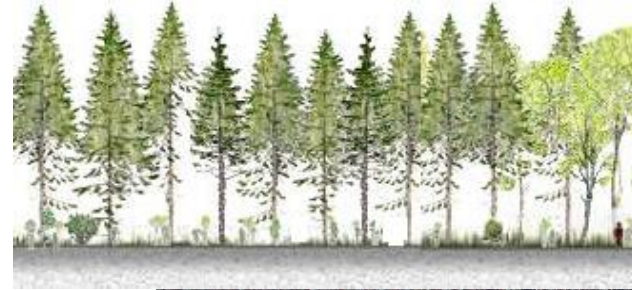
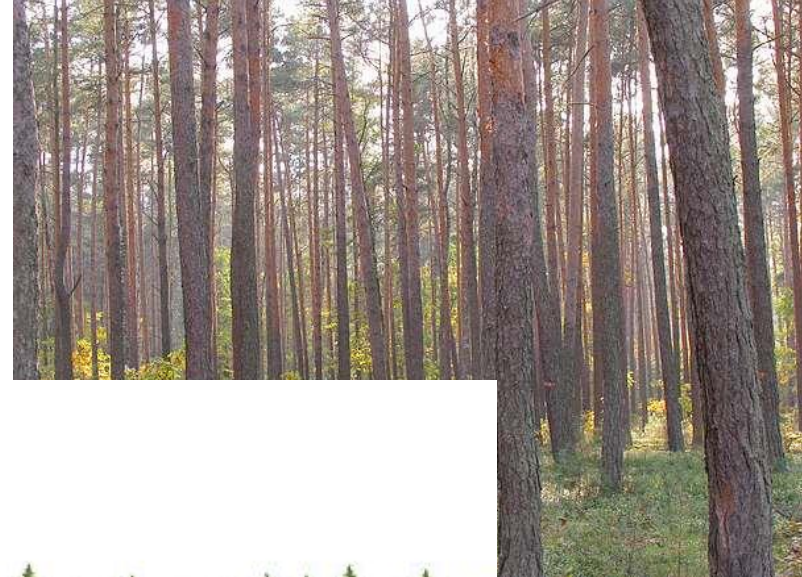


## Fulufjellet/Fulufjället





# Intact Natural Forest vs. Production Forest



# Methodology: Stated Preferences

- Simply asking the individual about her preferences;
- Accounts for the non-use values;

Two elicitation formats:

- contingent valuation (CVM);
- choice experiment (CE).

(Carson&Louviere, 2011)

# Empirical study setting

*Comparative study* – two mutually consistent bilateral surveys of people's preferences:

- Białowieża/Biełavieskaja Pušča (PL/BY, CAPI, N=1000+1000);
- Fulufjellet/Fulufjället (NO/SE, CAWI, N=1000+1000).

*Payment vehicle* – compulsory income tax increase, introduced and charged nationally and then transferred to bilateral target fund (initially thought about voluntary contributions as payment vehicle).

*Survey scenario:*

- introduces transboundary nature protected area as a common good of the both nations involved;
- contemplates enlargement of the existing passive protection zone in order to provide restoration of semi-intact forest ecosystems in distant future.



# Empirical study setting: survey scenario

Core idea of the scenario: passive protection regime expansion => forest ecosystems' restoration in a long run.



Every unit (sq.km) of the to-be-protected area is the same regardless of its particular location on either side of the border.

# Survey design

| Attribute  | Levels for the national versions of the questionnaire |             |            |            |
|--|---|-------------|------------|------------|
|  | PL  | BY          | NO         | SE         |
| Expansion of the strict reserve protection regime in the domestic part of the site under consideration<br>SQ= +0 sq.km | + 0 sq.km   | + 0 sq.km   | + 0 sq.km  | + 0 sq.km  |
|  | + 35 sq.km  | + 35 sq.km  | + 20 sq.km | + 20 sq.km |
|  | + 70 sq.km  | + 70 sq.km  | + 40 sq.km | + 40 sq.km |
|  | + 105 sq.km   | + 105 sq.km | + 60 sq.km | + 60 sq.km |
| Expansion of the strict reserve protection regime in the foreign part of the site under consideration<br>SQ= +0 sq.km  | + 0 sq.km   | + 0 sq.km   | + 0 sq.km  | + 0 sq.km  |
|  | + 35 sq.km  | + 35 sq.km  | + 20 sq.km | + 20 sq.km |
|  | + 70 sq.km  | + 70 sq.km  | + 40 sq.km | + 40 sq.km |
|  | + 105 sq.km   | + 105 sq.km | + 60 sq.km | + 60 sq.km |
| Additional sum of income tax paid annually during the next five years (2015 prices)<br>SQ= 0                           | 25 PLN  | 5 USD       | 135 NOK    | 130 SEK    |
|  | 50 PLN  | 10 USD      | 270 NOK    | 260 SEK    |
|  | 75 PLN  | 15 USD      | 405 NOK    | 390 SEK    |
|  | 100 PLN   | 20 USD      | 540 NOK    | 520 SEK    |

## Design versions:

SQ+1 – incentive compatible version – 1/3;

SQ+2 – standard version – 1/3;

SQ+3 – more informative (however complicated) version – 1/3.

Sixteen choice-sets for every respondent; best choice question.

# Choice-set appearance example (SQ+3 version)

| Wybór wariantów 1  | Stan obecny                                   | Wariant 1                                       | Wariant 2                                      | Wariant 3                                      |
|--|---|---|--|--|
| <p>Dodatkowe obszary w polskiej części Puszczy Białowieskiej objęte ochroną bierną</p> <p>(Łączny procent ochrony biernej w polskiej części Puszczy Białowieskiej)</p>         | <p><b>+ 0 km<sup>2</sup></b></p> <p>(35%)</p> | <p><b>+ 105 km<sup>2</sup></b></p> <p>(51%)</p> | <p><b>+ 70 km<sup>2</sup></b></p> <p>(46%)</p> | <p><b>+ 0 km<sup>2</sup></b></p> <p>(35%)</p>  |
| <p>Dodatkowe obszary w białoruskiej części Puszczy Białowieskiej objęte ochroną bierną</p> <p>(Łączny procent ochrony biernej w białoruskiej części Puszczy Białowieskiej)</p> | <p><b>+ 0 km<sup>2</sup></b></p> <p>(37%)</p> | <p><b>+ 105 km<sup>2</sup></b></p> <p>(44%)</p> | <p><b>+ 0 km<sup>2</sup></b></p> <p>(37%)</p>  | <p><b>+ 35 km<sup>2</sup></b></p> <p>(40%)</p> |
| <p>Dodatkowa kwota podatków od Pana/Pani dochodów pobierana raz do roku przez pięć lat</p>   | <p><b>Brak</b></p>                            | <p><b>100 PLN</b></p>                           | <p><b>50 PLN</b></p>                           | <p><b>75 PLN</b></p>                           |
| <p>Proszę wybrać najlepszy wariant</p>   | <input type="checkbox"/>                      | <input type="checkbox"/>                        | <input type="checkbox"/>                       | <input type="checkbox"/>                       |



# Expected results

- Estimated parameters of the empirical utility function
- WTP for passive protection calculated
- Comparison between the cases and between the national subsamples within each case conducted
- Hypothesis: „TNPAs are international public goods in accordance with people's preferences" tested empirically
- Impact of differences in socioeconomics and country context assessed
- Existence of ‚international' free-riding effect verified

# Respondent's utility function specification

$$V = \beta_{SD} * S_D + \beta_{SF} * S_F + \beta_{cost} * Bid + \theta' * SEV,$$

where

$S_D$  – additional strict reserve area on domestic side, km<sup>2</sup>

$S_F$  – additional strict reserve area on foreign side, km<sup>2</sup>

$Bid$  – additional annual sum of income tax during five years to finance the conservation programme, PLN (NOK, SEK, USD)

$SEV$  – vector of socioeconomic variables and their interactions with programme alternatives and with each other

# Hypothesis' of ,international public good' testing strategy

$$V = \beta_{SD} * S_D + \beta_{SF} * S_F + \beta_{cost} * Bid + \theta' * SEV$$

Comparison of  $\beta_{SD}$  against  $\beta_{SF}$ . Three profiles of respondents according to their individual preferences are possible:

- “Citizen of the Earth”  $\beta_{SD} = \beta_{SF}$ , maximises  $S_F + S_D$ .
- “Patriot”:  $\beta_{SD} > \beta_{SF}$ , maximises  $S_D$  on average;
- “???” (various explanations)  $\beta_{SD} < \beta_{SF}$ , maximises  $S_F$ ;

If statistically  $\beta_{SD} = \beta_{SF} \Rightarrow$

H0: TNPA qualifies as the **international public good** in accordance with the preferences of the appropriate population – **cannot be rejected**

**Otherwise two separate national public goods exist instead of the common one**



# Socioeconomic and country-specific context

- Comparison of the national WTP per 1 sq.km across countries involved
- Impact of the respondents' socioeconomic characteristics on their WTP
- Basic expectation: if accounted for PPP and difference in income, WTP are similar in the countries under consideration

# Testing of the „International Free-riding Effect”

international aspect of the free-riding effect, e.g. Poles understate their WTP for the bilateral public good in anticipation that Belarusians would provide its supply and *vice versa*

Two ways of testing:

1. Correlation between probability of respondent's protest behaviour and her other side's participation confidence (similar to Wiser 2007), e.g. for Norwegians:

*“I expect Sweden to extend the National Park of Fulufjellet on its side of the border whether or not the bilateral programme discussed in the questionnaire is implemented”*

$$\text{Prob} (SQ^*=1) = f(\text{OSPC}).$$

Positive correlation would have been an evidence of the ‚international’ free-riding.

2. Comparison of WTP across the sub-samples with different incentive compatibility design (Carson and Groves, 2007). If WTP for SQ+1 version is higher, then free-riding in wider sense is the case.

# Pre-testing Białowieża/Biełavieskaja Pušča results (best choice)

- July-August 2012
- Aim: to estimate 'priors'
- Administered via e-mail („friends of the friends”): 98(BY)+24(PL)
- Returned: N=32(BY only)

| Variables                     | Coeff.     | t-rat. |
|-------------------------------|------------|--------|
| SQ***                         | -1.407     | -6.994 |
| S_BY***                       | 0.127D-04  | 6.024  |
| S_PL**                        | 0.945D-05  | 2.410  |
| Bid***                        | -0.091     | -9.405 |
| WTP per ha per year (S_BY)*** | 0.00013878 | 6.654  |
| WTP per ha per year (S_PL)*** | 0.00010344 | 2.620  |

Statistically significant at

\*\*0,05

\*\*\*0,01

WTP = 16.25 USD per person annually



# Follow up

- Tailor-made software adjustment
- Pilot surveys PL/BY and NO/SE  $N=2*(100+100)$
- Re-designing according to priors
- Main field surveys PL/BY and NO/SE  $N=2*(900+900)$
- Dataset analyses
- Academic writing

# Thank you for your attention!

Busch, J. (2008) Gains from configuration: The transboundary protected area as a conservation tool. *Ecological Economics*, vol. 67, issue 3, pages 394-404.

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Carson, R.T. and J. Louviere (2011), 'A common nomenclature for stated preference elicitation approaches', *Environmental and Resource Economics*, 49 (4): 539-559.

Chester, C. (2008). Transboundary protected areas. Retrieved from <http://www.eoearth.org/view/article/156688>

Wiser, R.H. (2007) Using contingent valuation to explore willingness to pay for renewable energy: a comparison of collective and voluntary payment vehicles. *Ecological Economics* 62: 419-432.